

Maine Telehealth and Telemonitoring Advisory: Key Strategies and Deliverables for 2020

Priority Area and Focus	Key Strategy/Strategies	2020 Deliverable(s)	Potential Resource(s)
<p>I. Promote Payment Changes – focus on increasing knowledge/understanding of current telehealth payment landscape in Maine, and identification of remaining gaps in policy</p>	<ul style="list-style-type: none"> - Identify all permissible telehealth codes in Maine (private payers and CMS) - Perform gap analysis 	<p>Create:</p> <ol style="list-style-type: none"> 1. Telehealth Payer Pillar Infographic 2. - Telehealth Expansion Effort/Impact Reference Sheet 	<p>Maine Health Data Organization (MHDO) (data request)</p> <p>CMS Covered Telehealth Services 2019-2020</p> <p>MaineCare Benefits Manual – Telehealth Services (Ch.1/Sec.4)</p> <p>Center for Connected Health Policy 50-State Report</p>
<p>II. Develop Incentives to Promote Specific Outcomes for Behavioral Health – focus on identifying needs and addressing barriers to accessing behavioral health services in Maine, via increased telehealth utilization</p>	<ul style="list-style-type: none"> - Convene stakeholders; build buy-in - Assess supply/demand for services and analyze results (strengths, gaps, etc.) - Reconvene stakeholders; identify resources/solutions 	<p>By the end of 2020, every acute care hospital in Maine will have a plan identified to deliver timely tele-psychiatry consult services for Emergency Department patients with acute behavioral health needs</p>	<p>Funding Opportunity: HRSA-20-036 Telehealth Network Grant Program (ED Focus)</p> <p>https://www.grants.gov/web/grants/view-opportunity.html?oppld=315882 (due 4/13/2020)</p>
<p>III. Support New Workforce Models – focus on community paramedicine and the ET3 model (triage, treat, transport), to incentivize payment for avoidance of unnecessary ED transports, and promote use of telehealth in the field</p>	<p>Secure MaineCare involvement in ET3 and expand services and payments to rural communities (e.g. remove/address volume requirements of current CMS sponsored program)</p>	<p>Utilize existing templates to develop a rural ET3 model for Maine; pilot in one rural community/region by 12/31/2020.</p>	<p>CMS ET3 webpage: https://innovation.cms.gov/initiatives/et3/</p> <p>CMS Infographic: https://innovation.cms.gov/Files/x/et3-infographic.pdf</p> <p>Funding Opportunity: USDA Distance Learning and Telemedicine Grant Program (due 4/10/2020)</p>

2/24/2020

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IV. Support Primary Care Workforce – focus on expansion of primary care provider knowledge and capacity through existing telehealth models (e.g. eConsult, Project ECHO, etc.)	<ul style="list-style-type: none">- Compile relevant resources: model programs, existing business models, outcome data, etc.- Convene key stakeholders; build-buy in- Draft business/revenue model for stakeholder review/input	Create Sustainability Plan for state-wide Project ECHO use/expansion	Medicaid Financing Models for Project ECHO Project ECHO – Medicaid Financing Funding Opportunity: USDA Distance Learning and Telemedicine Grant Program (due 4/10/2020)